

Chargeurs combines and intensifies under the brand **Lainière Santé™** its global offer of technologies and textile solutions dedicated to healthcare and personal protective equipment



M3LH001
TRIPLE PLEATED MASKS



Lainière Santé
Sustainable Face Mask
PARIS



Given the intensity of the demand for its technologies and solutions developed to answer the global sanitary crisis, Chargeurs, with an unprecedented mobilization, organizes and sustains for the future its offer under the brand **Lainière Santé™** within Chargeurs PCC Fashion Technologies

- Development and mass production of innovative products: single and multiple use protection masks, scrubs, protective gloves, bactericidal protective films CleanTouch™, barrier textile against electromagnetic waves, intelligent fabric, etc.
- Global industrial and logistic reorganization, to develop technologies and production solutions for major public and private institutions, international major accounts, SMEs and individuals
- Activation of technological and commercial synergies between the businesses of the Group, with a shared research platform between our branch Lainière de Picardie and Senfa Technologies
- Conclusion of worldwide major product distribution partnerships with the biggest leaders in logistics operations
- Launch by April, 9th of the retail website: lainiere-sante.com
- Investments in masks production lines in France, the United States, and the rest of the world, to secure the local supply of major accounts
- Angela CHAN, Global President of Lainière Santé™
- Denis NOHARET, President of Lainière Santé™ in Europe

*"The Lainière Santé™ offer, developed in a context of global health emergency, is, simultaneously, the testimony of our **distinctive values** and most recent strategic move into high potential niche markets. We shape the offer of Lainière Santé™ with the professionalism that makes the DNA of Chargeurs for almost 150 years, but also with a huge humility linked to the executive uncertainties which define the actual operational and economic environment. It is our duty as a committed Group to mobilize our expertise to serve the critical needs surrounding us. We are faithful to our entrepreneurial culture by offering our talents the opportunity to maintain over time the levers of their engagement and expertise recognized worldwide. By accelerating our current innovations, and **thanks to the exceptional commitment of our talents** all over the world, we are transforming a production, developed in a worldwide shortage situation, into a differentiation strategy in terms of technological, industrial, logistical and human expertise. Our commitment to innovation and to the highest quality standards will fortify the strength and the attractiveness of our offer for the long term"* said Michaël FRIBOURG, Chairman and CEO of Chargeurs.

Since the beginning of the sanitary crisis, and driven by Michaël FRIBOURG, Chairman and CEO, and first shareholder of the Group, Chargeurs flipped a significant part of its textile activities to address the worldwide emergency needs in terms of technological solutions dedicated to healthcare and personal safety – masks, scrubs, antibacterial protection solutions, etc. Chargeurs is amongst the few global groups able to, reliably and with tightened inspection, mass produce critical products. Chargeurs already enjoys the trust of the major public and private institutions all over the world, with, as of today, an indicative order book over less than one year with more than 150 million of euros for Lainière Santé™. This order book is dependent on the continuity and availability of the international production capacity that the Group can mobilize in house and with its suppliers approved by the Group.

According to the evolution of the Lainière Santé™ global demand, those activities can partially compensate the performance of the historical businesses of the Group, negatively impacted by the COVID-19 crisis.

The coming weeks will allow the Group to determine more precisely:

- The impact of the crisis on the historical businesses of the Group, and
- The global level of sales generated by Lainière Santé™, related to the level of the confirmed demand and to the ramp up of deliveries to the customers.

The creation of Lainière Santé™ reflects the Group's agility in an unprecedented crisis since 1945, but Chargeurs insists on necessary carefulness regarding the forecasting of a business which is for the moment emerging and subject to potential execution risks regarding the current environment.

2020 Financial Calendar

Tuesday, April 28, 2020

(before the start of trading) First-quarter 2020 financial information and Annual Shareholders' Meeting



ABOUT CHARGEURS

Chargeurs offers its customers integrated differentiation solutions to meet the new aspirations of consumers in terms of quality, innovation, environmental sustainability and experience. Number one in the world in all of its businesses, the Group, whose marketing signature is High Emotion Technology®, delivers its expertise in three key sectors with very high potential for value creation: protection for premium materials, fashion and luxury and visitor experience.

The Group has close to 2,100 employees in five continents, who serve a diversified customer base spanning more than 90 countries.

In 2019, revenue totaled €626.2 million, of which more than 90% was generated outside France.